



INSTRUCTIONS TO SUPPLIERS FOR INTERNATIONAL SHIPMENTS TO REGAL

These Instructions to Suppliers for International Shipments to Regal (“Instructions”) set forth requirements to be met by Supplier for shipments destined for and/or transiting through the United States from foreign sources.

GENERAL

Regal’s sole designated Customs broker for each of the three categories (for mode and/or origin) are as provided in the table below (“Designated Customs Brokers”):

| Imports by Ocean and/or Air to U.S. | Imports by Ground from Mexico or Canada to U.S. | Imports by Ground, Ocean, and/or Air from U.S. to Canada only |
|--|--|--|
| Noatum Logistics (Noatum) | UPS Supply Chain Solutions, Inc. (UPS SCS) | Russell A. Farrow (Farrow) |

However, Regal may, in its sole discretion and at any time, change any of its Designated Customs Brokers, and/or may designate another U.S. customs broker on an individual shipment-by-shipment basis, and may advise Seller of such a change or exception upon the occurrence of such a change.

To facilitate shipments from Supplier to Regal, and to avoid shipping delays, for each shipment, Supplier shall provide the following information and documents to the applicable Regal Designated Customs Broker (see table above), depending upon whether the shipment is being imported by (a) ocean and/or air to U.S., (b) ground from Mexico or Canada to U.S., or (c) ground, ocean, and/or air to Canada, at time of pickup of the shipment,:

- 1) Commercial invoice and packing list
- 2) Certificate of origin
- 3) **For imports by ocean to U.S. ONLY**, data for the Importer Security Filing (ISF) using the form provided by Noatum Logistics (regardless of whether or not the freight forwarder for the shipment is Noatum Logistics)

Supplier also shall provide the following information and documents to the freight forwarder (if/when the freight forwarder for the shipment is not the Designated US Customs Broker):

- 1) Commercial invoice and packing list
- 2) Certificate of origin

For all shipments destined for the U.S. or Canada, Supplier shall provide all information and documents listed above to the applicable Designated Customs Broker and the freight forwarder (to the freight forwarder when the freight forwarder for the shipment is not the Designated Customs Broker) at time of pickup from Supplier’s dock. Supplier shall provide the information and documents by email to the applicable Designated Customs Broker, using the email contact information listed below. This requirement to supply information and documents to the Designated Customs Broker by email applies to all shipments, whether the Designated Customs Broker or another freight forwarder is arranging transportation.

Contact List

Noatum Logistics

8550 W. Bryn Mawr Ave. Suite 400
Chicago, IL 60631

RegalbrokerageUSORD@NoatumLogistics.com

Contacts:

Gigi Ho 773-824-2241

Helen Xu 773-824-2208

Tina Jansen 773-824-2264

UPS Supply Chain Solutions, Inc.

10-A Leigh Fisher Blvd.
El Paso, TX 79906

upssbshipmentinitiation@ups.com

Contacts:

Vanessa Montoya 915-298-3280

Russell A. Farrow

106 Earl Thompson Road
P.O. Box 1177

Ayr, Ontario N0B1E0

Ayrteam1@farrow.com

Contacts:

Cheryl Carr 519-740-9935 x291

Jane Smith 519-740-9935 x217

Supplier may address questions to Regal's Global Trade Compliance Group via email address to:

Global.Trade@RegalBeloit.com

or

Joe Solis
International Coordinator
915-860-5731

1) IMPORTER SECURITY FILING (ISF):

US Customs and Border Protection (CBP) implemented the requirements for advance notification of import data, called Importer Security Filing or 10+2 on January 26, 2009 (the "ISF Regulations"). The ISF Regulations apply to all shipments arriving in the U.S. by marine vessel, including shipments transiting through the US under customs bond. The ISF Regulations require that importers (meaning Regal or its designated U.S. customs broker) file specific data elements with CBP no later than twenty-four (24) hours before the container is loaded on the ship. Noatum Logistics LLC (Noatum) is Regal's designated U.S. customs broker for imports arriving via air or ocean transportation. Consequently, Supplier shall provide the commercial invoice and packing list, including all data elements required by the ISF Regulations, to Regal's Designated Customs Broker, Noatum, no later than forty-eight (48) hours prior to loading of the shipment on board the ship. Supplier shall provide (email is preferred) the required information to Noatum using the contact information provided in the "General" section at the front of these Instructions.

2) COMMERCIAL DOCUMENTATION REQUIREMENTS:

In addition to the data elements required by the ISF Regulations, Regal requires certain data elements for ALL international shipments. Provided below is a list of the data elements required and to be provided by Supplier (on the commercial documents for a shipment) to the applicable Designated U.S. Customs Broker using the contact information provided in the General section at the front of these Instructions.

Supplier shall provide the commercial invoice and packing list to the freight forwarder handling the shipment as instructed by Regal's Global Logistics Department at time of pickup from Supplier's dock. Supplier shall provide these documents to the applicable Designated U.S. Customs Broker using the contact information provided in the General section at the front of these Instructions.

Commercial Invoice Requirements

- Seller
- Freight forwarder
Name, contact information
- Buyer
Name, Street Address, City, State, Zip, importer of record number
- Ultimate Consignee
Name, Street Address, City, State, Zip, importer of record number
- Ship to party
Name, Street Address, City, State, Zip, importer of record number
- Notify party:
Noatum Logistics: RegalbrokerageUSORD@NoatumLogistics.com
- Shipping terms (Incoterms® abbreviation) (named place)
- Regal purchase order number
- Regal part number*
- **Detailed** description of the goods*
- Quantities and unit of measure*
- Purchase price of each item (or value if not sold)*
- Manufacturer (or supplier)*
- Country of Origin* (**please see explanation below**)
- Commodity HTSUS number* (**please see explanation below**)
- Currency
- Charges (freight, insurance, commissions, packing costs)
- Rebates, drawbacks or bounties on export
- Assists (tools, dies, molds, engineering, etc.)

* Indicates that this is required for each line item on the commercial document. See example commercial invoice and packing list on next two pages.

SAMPLE COMMERCIAL INVOICE

Seller



雷勃电气(常州)有限公司
 REGAL BELOIT (CHANG ZHOU) CO., LTD.
 地址.: 江苏省常州市新北区春江镇新华村新恒路1号, 213127
 ADD.: No.1 Xin Heng Road, Xinhua Village, Chunjiang Town, Xin Bei District,
 Changzhou, Jiangsu Province, China 213127
 电话Tel.: (86) 519-85359000 传真Fax: (86) 519-5718363 邮编(P.C.): 213127

Ship to Party

Ship-to address:
 Regal Beloit America, Inc.
 1325 Heil Quaker Blvd. LaVergne, Tennessee 37086, USA
 Consignee 39-0449780LV

Buyer

Sell-to address:
 Regal Beloit America, Inc.
 531 North Fourth St Tipp City, Ohio 45371, USA
 IOR 39-0449780LV

Shipping Terms (Incoterms®)

Requirements
 Terms of payment T/T in advance 30 days
 Terms of delivery FCA Shanghai

Ultimate Consignee:
 Regal Beloit America, Inc.
 1325 Heil Quaker Blvd,
 LaVergne TN 37086 USA

Invoice

Inv No: EPC1708062- 5
 Date: 29/Aug/17 **PO Number**

Page: 5 of 9 **Currency**

| Item | Mark | Description | Quantity (PCS) | Unit Price (RMB) | Total Price (RMB) |
|------------|----------------------------|-----------------------------------|----------------|------------------|-------------------|
| 1 | N/M | MOTOR, AC, 1.119 kW, PH 1 | | | |
| | Container No.: APZU4396331 | TYPE: C48L2N134B1 | 1380 | | |
| | Seal No.: K1113112 | HTSUS: 8501.40.8040 | | | |
| | | HTSUS Number | | | |
| | | Detailed Description | | | |
| | | Country of Origin | | | |
| | | Part Number | | | |
| | | Quantity, Unit Price, Total Price | | | |
| Total(PCS) | | | 1,680 | Total(RMB) | |

Manufacturer Name

All goods manufactured by REGAL BELOIT (CHANG ZHOU) CO., LTD.

Stuffing location

Container Stuffing Location:
 REGAL BELOIT (CHANG ZHOU) CO., LTD.
 Consolidator:
 REGAL BELOIT (CHANG ZHOU) CO., LTD.



BANK INFORMATION:
 Bank Name: JPMorgan Chase Bank(China) Company Limited Shanghai Branch
 Bank address: 41F, Park Place, No.1601 West Nanjing Road JingAn District, Shanghai 200040, China
 Company name REGAL BELOIT (CHANG ZHOU) CO., LTD.
 Account Code:
 Address: No 1 Xinheng Road, Xinhua Village, Chunjiang Town, Xinbei District Changzhou, Jiangsu, China.

Notify Party

Notify Party:
 Noatum Logistics
 8550 W. Bryn Mawr Ave. Suite 400
 Chicago, IL 60631

regalbrokerageUSORD@noatumlogistics.com
 gigi.ho@noatumlogistics.com
 helen.xu@noatumlogistics.com

Packing list requirements

- Weight of each pallet or box
- Dimensions of each pallet or box
- Part numbers and quantities
- Country of Origin of each part
- Quantity of packing containers
- Type of packaging
- Container number (if known)

SAMPLE PACKING LIST

艾欧史密斯电气产品(常州)有限公司
Regal Beloit EPC, Inc.
 地址: 中国江苏常州新北区魏村
 ADD: Weicun town, New Northern District, Changzhou, Jiangsu, China
 电话Tel.: (86) 519-5359000 传真Fax: (86) 519-5718353 邮编(P.C.): 213127

Packing List

Ship-to address:

Regal Beloit EPC, Inc.
 1325 Heil Quaker Blvd. LaVergne, Tennessee 37086, USA
 Consignee 27-5340734LV

Inv No: EPC1109007- 1
 Date: 9/Sep/11
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Sell-to address:

Regal Beloit EPC, Inc.
 531 North Fourth St. Tipp City, Ohio 45371, USA
 IOR 27-5340734LV

WEIGHT OF EACH PALLET OR BOX

| Item | Mark | Description | Qty. (pcs) | Package (Pallets) | Net Weight (KGS) | Gross Weight (KGS) | Dims (CM3) |
|---------------------|--------------------------|---------------------------|------------|-------------------|------------------|--------------------|-------------|
| PART NUMBER | | MOTOR, AC, 373.0W, PH 1 | | | | | |
| | | TYPE: FSE1056SF | 1 | 1 | 1000 | 1050 | 4.1 |
| | | HTSUS: 8501.40.4040 | | | | | |
| 2 | | MOTOR, AC, 248.7W, PH 1 | | | | | |
| | | TYPE: 4KA34 | 1 | 1 | 1000 | 1050 | 1.4 |
| | | HTSUS: 8501.40.4040 | | | | | |
| 3 | | MOTOR, AC, 373.0W, PH 1 | | | | | |
| | | TYPE: DL1056 | 1 | 1 | 1000 | 1050 | 19.3 |
| | | HTSUS: 8501.40.4040 | | | | | |
| 4 | | MOTOR, AC, 559.5W, PH 1 | | | | | |
| | | TYPE: FD1076 | 1 | 1 | 1000 | 1050 | 1.4 |
| | | HTSUS: 8501.40.4040 | | | | | |
| 5 | | MOTOR, AC, 1.492 kW, PH 1 | | | | | |
| | | TYPE: ST1202 | 1 | 1 | 1000 | 1050 | 1.4 |
| COUNTRY OF ORIGIN | "Goods of China Origin" | HTSUS: 8501.40.6040 | | | | | |
| CONTAINER NUMBER IF | Container No MBIU8205390 | | | | | | |
| SEAL NUMBER | Seal No.: A8392147 | TOTAL | 5 | 5 | 5000 | 5250 | 27.6 |

SAMPLE USE ONLY

DIMENSTONS → Dims: 1.22x1.07x1.05M (LxWxH)

TYPE AND QUANTITY OF PACKAGING → Total packages : 5 Pallets

艾欧史密斯电气产品(常州)有限公司
 REGAL BELOIT ELECTRICAL PRODUCTS (CHANGZHOU) LTD
 余雷兵

All goods manufactured by Regal Beloit Electrical Products (Changzhou) Co., Ltd.

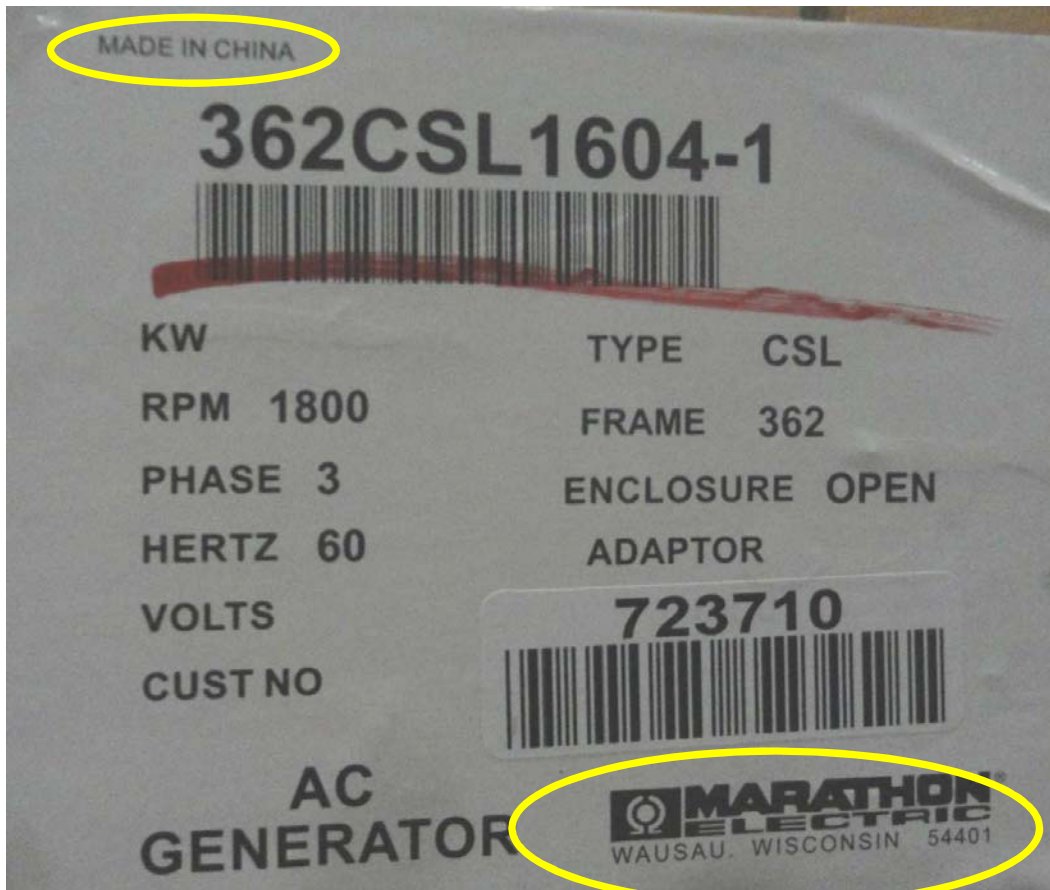
3) HARMONIZED TARIFF SCHEDULE CODE DETERMINATION:

The Harmonized Tariff Schedule of the United States (HTSUS) is the primary resource for determining tariff classifications for goods imported into the United States. The U.S. International Trade Commission is responsible for periodically updating it and makes it available in a variety of electronic formats. The HTSUS classifies a good based on its name, use, and/or the material used in its construction and assigns it a ten-digit number, which is the Harmonized Tariff Schedule Code ("HTS Code") of the good. There are over 17,000 unique ten-digit HTS Codes.

Supplier shall work with Regal (a) at the beginning of Supplier's relationship with Regal to determine the applicable HTS Code applicable to each good being shipped and (b) annually to review the HTS Code for each good to ensure that the HTS Code remains applicable and correct. Additionally, Supplier shall list the HTS Code for each good on the line item corresponding to the good in the commercial invoice.

4) COUNTRY OF ORIGIN MARKING REQUIREMENTS:

Federal regulations (19 CFR section 134.22 (c)) state that "[c]ontainers or holders of imported merchandise bearing the name and address of an importer, distributor, or other person or company in the United States shall be marked in close proximity to the U.S. address to indicate clearly the country of origin of the contents with a marking such as "Contents made in France" or "Contents Product of Spain," for example.



5) CERTIFICATE OF ORIGIN REQUIREMENTS:

Supplier shall provide a Certificate of Origin (COO) with any international shipment. A COO is a document used in international trade. It is a printed form, completed by the exporter and certified by an issuing body, attesting that the goods in a particular export shipment have been (a) wholly produced, manufactured or processed in a particular country or (b) substantially transformed in a particular country.

The "origin" does not refer to the country from which the good was shipped. It refers to the country where the good was made. In the event that the good was manufactured in two or more countries, the country of origin is deemed to be in the country where the last substantial working or processing is carried out. Another often-used practice is that, if more than 50% of the cost of producing a good is incurred in one country (the "national content" is more than 50%), then, that country may be deemed the country of origin. Rules for determining the origin can be complex. If the origin is not readily apparent, Supplier should consult with an expert international trade advisor to ensure that the proper origin determination is made.

Supplier shall clearly identify the country of origin on the good itself and in the commercial invoice. A reference to a region or area (such as European Union or Middle East) is not acceptable. The specific country must be provided.

A certificate of origin is required by Regal when preferential duty treatment may be obtained as a result of a free trade agreement between countries. For example, Supplier must provide a NAFTA COO for any good originating in Mexico or Canada, if NAFTA is applicable. If NAFTA does not apply, Supplier shall provide a letter or statement indicating such with the shipment.

A list of free trade agreements currently in effect is available on <http://www.ustr.gov/trade-agreements/free-trade-agreements>.